



REPRODUCED AT THE NATIONAL ARCHIVES

Department of State

TELEGRAM

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~~SECRET~~ 423

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FM AMEMBASSY RAWALPINDI
TO SECSTATE WASHDC 6710
INFO CINCSTRIKE/USCINCMFAFSA
JCS
SECDEF
AMEMBASSY ANKARA
AMEMBASSY NEW DELHI
USCINCEUR
CINCUSAFE

~~SECRET~~ RAWALPINDI 1439

CORRECTED COPY

EXDIS

PLEASE PASS WHITE HOUSE

SUBJ: MILITARY SUPPLY POLICY

REF: A. STRJ5-UW 00808 (NOTAL)
B. STRJ7-RI 01178 ((95-))
C. ANKARA 819 (NOTAL)

FROM AMBASSADOR

1. AS IS WELL KNOWN, THIS MISSION STRONGLY RECOMMENDS
A LIBERALIZATION OF MILITARY SUPPLY POLICY FOR SOUTH ASIA
TO PERMIT CASE-BY-CASE DIRECT SALE LETHAL END ITEMS AS
RECOMMENDED REFTEL (A), AND BELIEVES SUCH REVISION ASAP
IS NECESSARY FOR THE PROTECTION OF OUR VITAL INTERESTS IN
THIS AREA.

2. AFTER NEARLY TWO YEARS OF ABORTIVE EFFORTS WHICH HAVE TRIED
EVERYONE'S SOULS WE STILL HAVE PRODUCED NOT REPEAT NOT ONE
SINGLE TANK OR ANYTHING ELSE. BUT WE HAVE SUCCEEDED IN ANNOYING

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DECLASSIFIED
PA/HO, Department of State
E.O. 12958, as amended
June 9, 2005

DECLASSIFIED
Authority UND 969000
By RL NARA Date 8/21/97



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INDIA REPEATEDLY: EMBARRASSING GERMANY, ITALY, BELGIUM AND NOW REPEAT NOW TURKEY: OFFENDING IRAN: AND ESTRANGING PAKISTAN.

3. REFTEL (B) ONCE AGAIN POINTS UP BANKRUPTCY OF PRESENT THIRD COUNTRY SALE POLICY.

4. IF, AS STATED REFTEL (B), IT WILL IN FACT TAKE QUOTE APPROXIMATELY 15 MONTHS AFTER GOP AND GOT REACH A FIRM AGREEMENT BEFORE THE FIRST M47'S ARRIVE AT A PAKISTAN PORT UNQUOTE THEN THE MOUNTAIN HAS LABORED TO BRING FORTH A MOUSE.

5. QUESTIONS:

A. HOW DO WE KNOW THAT GOP AND GOT WILL EVER REACH AN AGREEMENT FIRM ENOUGH FOR US? CERTAINLY THEI GOT SHOWS MARKED SIGNS OF BEING RELUCTANT ABOUT THIS.

B. WHY SHOULD IT TAKE 120 DAYS TO COLLECT 60 TANKS?

C. WHY SHOULD NO REPEAT NO SHIPMENT BE MADE UNTIL 60 HAVE BEEN ASSEMBLED?

D. WHY COULD NOT REPEAT NOT A TOKEN SHIPMENT BE MADE AS AN EVIDENCE OF GOOD FAITH?

E. WHY MUST COLLECTION OF M48'S AWAIT PAPER WORK ON MAP ORDER AMENDMENT? SEE REFTEL (C).

F. HOW MANY MORE UNFORESEEN SLIPS BETWEEN THE CUP AND THE LIP MAY THERE BE BEFORE ANY TANFN ARRIVE IN PAKISTAN?

G. CAN GOP BE REASONABLY EXPECTED TO PROCEED IF IT KNEW OF 15 MONTHS EXTIMATE FOR ARRIVAL FIRST TANKS?

H. WHY SHOULD WE SPEND MILLIONS OF DOLLARS TO GET GOP 100 OLD TANKS WHEN WE HAVE PLENTY WE COULD SELL AND REALIZE SOME DOLLARS FOR OURSELVES?

6. LONGER RANGE QUESTIONS:

A. IF FIRST 100 TANKS DO MATERIALIZE WHERE DO NEXT 100 COME FROM?

B. WHERE DO THE NEEDED F-104S COME FROM?

C. DOWN THE ROAD, WHERE DO OTHER NEEDED ITEMS COME FROM?

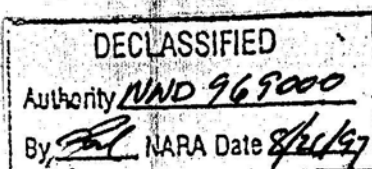
7. IF WE ARE EVER GOING TO BITE THE BULLET IT SEEMS CLEAR IT MUST BE NOW REPEAT NOW.

8. IF PARAGRAPHS 5 AND 6 OF REFTEL (A) ARE CORRECT, AND WE STRONGLY MAINTAIN THAT THEY ARE, THEN WE MUST TAKE POSITIVE ACTION AND THE HOUR IS LATE INDEED.

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9. IF PARAGRAPHS 5 AND 6 OF REFTEL (A) ARE NOT REPEAT NOT CORRECT, AND I KNOW OF NO REPEAT NO RESPONSIBLE USG OFFICIAL WHO MAINTAINS THAT THEY ARE NOT REPEAT NOT, THEN WHY DO WE CONTINUE TO INVEST, IN THIS AREA, SO MUCH SCARCE ECONOMIC AID SORELY NEEDED IN OTHER AREAS OF ADMITTEDLY VITAL IMPORTANCE?

10. BY EVERY WORD AT MY COMMAND I URGE A PROMPT LIBERALIZATION OF POLICY IN THE INTERESTS NOT REPEAT NOT OF PAKISTAN OR OF SOUTH ASIA BUT RATHER IN THE INTERESTS OF THE UNITED STATES OF AMERICA.
DEHLERT

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